Gallery

SALES PLANNING 2009

EVP-GM Dorothea J. Sibal, SVP-Operations Geronimo V. Francisco & SVP-Marketing & Sales Romeo H. Laroza with Branch/General Agency Managers from NCR, Luzon & VISMIN.

It is indeed a proud and happy moment for the B/GAMs to be holding its Sales Planning at Manila Grand Opera Hotel at Doroteo Jose Sta. Cruz Manila last October 23-25, 2008. The 3-day activity was the time they planned and committed their 2009 goals and action plans. During the last day, they spent time going to manila Ocean Park, National Museum and Enchanted Kingdom. The experience brought them closer together as they enjoyed and relaxed.Â Â

Â ANNUAL AWARDS 2009

FortuneCare Inc. recognized and honored the high flier driving force at their Annual Sales Awards 2009 held at Manila Grand Opera Hotel last March 19, 2009. Above photo shows (left to right) Founder & Chairman Emeritus Amb. Antonio L. Cabangon-Chua, President Mr. J. Antonio A. Cabangon Jr., PhilHealth President & CEO Mr. Rey B. Aquino M.D., General Agency Manager and Account Executive of the Year are from LGR Agency, Mr. Leo G. Regaliza and Ms. Gemma A. Garcia respectively, EVP- General Manager Ms. Dorothea J. Sibal, and SVP for Marketing & Sales Mr. Romeo H. Laroza. Qualifiers enjoyed their Beijing, China Tour and Local Tour at Philippines gateway the Corregidor Island; they experienced and discovered the pleasure from the captivating places of their destinations

QUARTERLY SALES REVIEW â€“ 1st QUARTER OFÂ 2009

May â€“June 2009 - FortuneCare Inc. innovatively carried out the 1st Quarter Sales Review for 2009. From there we review and edify our Sales Force to Develop a master plan to manage the sales process, Win the confidence and trust of prospects, Successfully sell on a consultative level using effective interviewing techniques, Effectively communicate our product/ service superiority over that of the competition, Build long-term sales relationships by offering solutionsâ€”not just products, Increase our success by taking advantage of your personal selling style, & Uncover any hidden customer resistance and overcome any objection.

ANNUAL AWARDS 2008

Annual Sales Awards held at Diamond Hotel at Roxas Boulevard, Manila on 27th of March 2008. President J. Antonio A. Cabangon Jr. (3rd from left), Executive Vice-President Dorothea J. Sibal (1st from left) and Senior Vice-President for Marketing & Sales Romeo H. Laroza (1st from right) congratulated Pamela Baranda, General Agency Manager Category got a Special Award for Corporate and Special Group Accounts.

Annual Sales Awards held at Diamond Hotel at Roxas Boulevard, Manila on 27th of March 2008. President J. Antonio A. Cabangon Jr. (2nd from right), Executive Vice-President Dorothea J. Sibal (1st from left), Senior Vice-President for Marketing & Sales Romeo H. Laroza (1st from right) and Insurance Commissioner Hon. Eduardo Malinis (2nd from left) congratulated Jonathan Borbe for the General Agency Manager of the Year Award.